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# DATA BOOK

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**The Financial Results FY 2008**  
as of March 31, 2009

## 連結主要財務指標 Consolidated Financial Summary

[百万円, Millions of Yen]		2005/3	2006/3	2007/3	2008/3	2009/3
<b>営業成績</b>	<b>Operating Results</b>					
売上高	Sales	55,592	64,365	62,142	54,406	<b>48,140</b>
売上総利益	Gross Profit	11,427	11,924	12,803	12,947	<b>12,316</b>
営業利益	Operating Income	1,348	1,236	2,223	2,324	<b>1,890</b>
経常利益	Ordinary Income	826	1,550	2,030	2,468	<b>2,335</b>
税金等調整前当期純利益(△損失)	Income(Loss) Before Taxes	1,948	1,773	1,749	△ 1,770	<b>290</b>
当期純利益(△損失)	Net Income (Loss)	1,762	1,020	3,451	△ 1,753	<b>93</b>
<b>資産状況</b>	<b>Balance Sheet</b>					
総資産	Total Assets	52,013	55,559	57,078	52,473	<b>49,482</b>
流動資産	Current Assets	33,986	39,289	39,381	35,663	<b>31,210</b>
受取手形及び売掛金	Notes Receivable and Accounts Receivable-trade	15,644	19,741	16,789	14,295	<b>8,692</b>
たな卸資産	Inventories	2,572	3,882	3,419	3,408	-
商品及び製品	Merchandise and finished goods	-	-	-	-	<b>1,117</b>
仕掛品	Work in Process	-	-	-	-	<b>121</b>
有形固定資産	Tangible Fixed Assets	5,388	5,058	3,744	3,450	<b>4,817</b>
固定資産	Total Fixed Assets	18,026	16,269	17,697	16,809	<b>18,272</b>
流動負債	Current Liabilities	13,426	16,043	15,146	13,692	<b>12,227</b>
少数株主持分(06より純資産に含む)	Minority Shareholder Equity	163	259	638	625	<b>411</b>
純資産(06より少数株主持分を含む)	Net Assets	35,271	36,098	38,822	35,577	<b>34,336</b>
<b>1株当たりデータ</b>	<b>Per Share Data</b>					
1株当たり純利益(EPS)(円)	Net Income (Yen)	61.67	35.29	123.04	△ 63.53	<b>3.49</b>
1株当たり年間配当金(円)	Dividend (Yen)	15.0	15.0	20.0	20.0	<b>20.0</b>
1株当たり純資産(BPS)(円)	Shareholders' Equity (Yen)	1,235.80	1,264.40	1,373.00	1,286.40	<b>1,286.52</b>
配当性向(連結ベース)(%)	Dividend Payout Ratio (consolidated) (%)	24.3	42.5	16.3	-	<b>572.6</b>
<b>その他のデータ</b>	<b>Other Data</b>					
総資産営業利益率(ROA) [%]	Return on Assets [%]	2.4	2.3	3.9	4.2	<b>3.7</b>
株主資本純利益率(ROE) [%]	Return on Equity [%]	5.1	2.9	9.3	△ 4.8	<b>0.3</b>
発行済株式数(株)	Number of Shares Issued [shares]	28,551,000	28,551,000	28,551,000	28,551,000	<b>27,170,912</b>
従業員数(人)	Number of Employees	874	918	938	1,008	<b>1,082</b>
<b>事業区分別売上高 Sales by Business Segment [百万円, Millions of Yen]</b>		<b>2005/3</b>	<b>2006/3</b>	<b>2007/3</b>	<b>2008/3</b>	<b>2009/3</b>
ソリューション/サービス関連部門	Solution and Service Sector	39,732	41,558	42,600	43,644	<b>41,775</b>
エンタープライズ・ソリューションビジネス	Enterprise Solution Business	28,877	28,506	28,466	28,034	<b>24,110</b>
通信キャリア・ソリューションビジネス	Telecommunications Carrier Solution Business	10,855	13,052	14,134	15,610	<b>17,664</b>
エレクトロニクス関連部門	Device Sector	15,860	22,807	19,542	10,761	<b>6,365</b>

連結貸借対照表 Consolidated Balance Sheet

資産の部	Assets	2005/3	2006/3	2007/3	2008/3	2009/3
<b>流動資産</b>	<b>Current Assets</b>					
現金及び預金	Cash and Cash equivalents	9,440	9,278	11,418	10,067	17,265
受取手形及び売掛金	Notes and Accounts Receivable-Trade	15,644	19,741	16,789	14,295	8,692
有価証券	Securities	4,082	3,505	3,030	4,154	1,030
たな卸資産	Inventories	2,572	3,882	3,419	3,408	-
商品及び製品	Merchandise and finished goods	-	-	-	-	1,117
仕掛品	Work in Process	-	-	-	-	121
その他の流動資産	Other Current Assets	2,267	2,886	4,726	3,738	4,227
貸倒引当金	Allowance for Doubtful Receivables	△ 20	△ 6	△ 1	△ 1	△ 4
<b>流動資産合計</b>	<b>Total Current Assets</b>	<b>33,986</b>	<b>39,289</b>	<b>39,381</b>	<b>35,663</b>	<b>31,210</b>
<b>固定資産</b>	<b>Fixed Assets</b>					
有形固定資産合計	Total Tangible Fixed Assets	5,388	5,058	3,744	3,450	4,817
無形固定資産合計	Total Intangible Assets	1,394	1,207	963	1,510	1,880
投資その他の資産	Investments and Other Assets					
投資有価証券	Investments in Securities	8,358	7,258	8,962	7,542	6,827
繰延税金資産	Defferd Tax	1,241	1,015	2,277	2,649	2,914
その他の資産	Others	1,668	1,737	1,760	1,664	1,850
貸倒引当金	Allowance for Doubtful Receivables	△ 24	△ 7	△ 11	△ 7	△ 17
投資その他の資産合計	Total Investments and Other Assets	11,243	10,004	12,988	11,847	11,574
<b>固定資産合計</b>	<b>Total Fixed Assets</b>	<b>18,026</b>	<b>16,269</b>	<b>17,697</b>	<b>16,809</b>	<b>18,272</b>
<b>資産合計</b>	<b>Total Assets</b>	<b>52,013</b>	<b>55,559</b>	<b>57,078</b>	<b>52,473</b>	<b>49,482</b>
<b>負債の部</b>	<b>Liabilities</b>					
<b>流動負債</b>	<b>Current Liabilities</b>					
支払手形及び買掛金	Notes and Accounts Payable-Trade	8,391	8,855	7,787	5,694	3,838
短期借入金	Short-term Debt	1,810	1,456	1,336	300	400
未払金	Accounts Payable-Others	-	-	3,229	4,517	5,069
未払法人税等	Income Tax Payable	111	834	102	101	127
その他の流動負債	Others	3,113	4,897	2,690	3,079	2,792
<b>流動負債合計</b>	<b>Total Current Liabilities</b>	<b>13,426</b>	<b>16,043</b>	<b>15,146</b>	<b>13,692</b>	<b>12,227</b>
<b>固定負債</b>	<b>Fixed Liabilities</b>					
長期借入金	Long-term Debt	-	10	3	-	-
退職給付引当金	Reserve for Employees' Retirement Benefits	2,965	2,996	2,893	2,774	2,612
役員退職慰労引当金	Reserve for Directors' Retirement Bonuses	186	151	211	262	253
その他の固定負債	Others	-	-	1	165	53
<b>固定負債合計</b>	<b>Total Fixed Liabilities</b>	<b>3,152</b>	<b>3,157</b>	<b>3,109</b>	<b>3,202</b>	<b>2,918</b>
<b>負債合計</b>	<b>Total Liabilities</b>	<b>16,578</b>	<b>19,200</b>	<b>18,256</b>	<b>16,895</b>	<b>15,146</b>
<b>純資産の部</b>	<b>Net Asset</b>					
<b>株主資本</b>	<b>Shareholders' Equity</b>					
資本金	Capital Stock	14,336	14,336	14,336	14,336	14,336
資本剰余金	Additional Paid-in Capital	16,936	16,936	16,936	16,936	15,790
利益剰余金	Retained Earnings	3,674	4,264	7,528	5,156	4,708
自己株式	Treasury stock	△ 18	△ 19	△ 700	△ 1,167	△ 456
<b>株主資本合計</b>	<b>Total Shareholders' Equity</b>	<b>34,929</b>	<b>35,519</b>	<b>38,101</b>	<b>35,262</b>	<b>34,379</b>
評価・換算差額等	Valuation and Translation Differences					
その他有価証券評価差額金	Net Unrealised Holding Gain(Loss) on Securities	509	688	△ 109	△ 103	△ 240
繰延ヘッジ損益	Deferred Hedge Profit (Loss)	-	-	267	△ 141	6
為替換算調整勘定	Foreign Currency Translation Adjustments	△ 167	△ 108	△ 76	△ 65	△ 221
評価・換算差額等合計	Total Valuation and Translation Differences	342	580	82	△ 310	△ 454
少数株主持分(06より純資産に含む)	Minority Interest	163	259	638	625	411
<b>純資産合計(06より少数株主持分を含む)</b>	<b>Net Asset</b>	<b>35,271</b>	<b>36,098</b>	<b>38,822</b>	<b>35,577</b>	<b>34,336</b>
<b>負債純資産合計</b>	<b>Total Liabilities, Total Assets</b>	<b>52,013</b>	<b>55,559</b>	<b>57,078</b>	<b>52,473</b>	<b>49,482</b>

\*2005/3から2006/3までの「資本合計」、「負債、少数株主持分及び資本合計」は法改正に伴い、それぞれ「純資産合計」、「負債純資産合計」に組替えて表記しております。

連結損益計算書 Consolidated Income Statement

[百万円, Millions of Yen]		2005/3	2006/3	2007/3	2008/3	2009/3
売上高	Sales	55,592	64,365	62,142	54,406	48,140
売上原価	Cost of Sales	44,165	52,441	49,339	41,458	35,824
売上総利益	Gross Profit	11,427	11,924	12,803	12,947	12,316
販売費及び一般管理費	Selling, General and Administrative Expenses	10,078	10,688	10,579	10,622	10,425
広告宣伝費	Advertisement Expenses	161	143	146	144	163
給料及び手当	Salaries and Bonuses for Employees	4,450	4,911	4,955	5,069	4,982
退職給付費用	Retirement Benefit Expense	460	405	372	336	327
役員退職慰労引当金繰入額	Executive Retirement and Recognition of Services Allotment Operating Expenses	59	52	64	65	60
賃借料	Lease Expenses	1,094	1,145	1,154	1,140	1,108
事務委託費	Office Consignment Expenses	723	825	877	879	771
連結調整勘定償却額	Amount of Amortization of Consolidation Adjustments	83	95	-	-	-
のれん償却額	Goodwill amortizaion	-	-	136	47	70
その他	Others	3,044	3,108	2,811	2,938	2,941
営業利益	Operating Income	1,348	1,236	2,223	2,324	1,890
営業外収益	Non-Operating Income	611	412	228	230	481
受取利息	Interest Income	89	18	43	91	84
受取配当金	Dividends Received	59	55	56	14	9
投資有価証券売却益	Gain on Sales of Investments in Securities	204	67	-	-	65
為替差益	Foreign Exchange Income	62	61	33	-	-
持分法による投資利益	Investment Return Caused by The Equity Method	-	-	-	35	209
その他	Others	195	210	95	89	113
営業外費用	Non-Operating Expenses	1,133	98	420	87	36
支払利息	Interest Expenses	51	15	17	7	3
持分法による投資損失	Investment Loss caused by the Equity Method	734	-	301	-	-
その他	Others	347	83	101	79	32
経常利益	Ordinary Income	826	1,550	2,030	2,468	2,335
特別利益	Extraordinary Income	2,247	667	1,262	71	5
投資有価証券売却益	Gain on Sales of Investments in Securities	447	636	1,123	7	2
持分変動益	Equity Fluctuation Income	1,563	-	131	-	-
貸倒引当金戻入額	Reimbursement Profit for Allotment on Bad Debts	7	15	0	0	-
その他	Others	228	14	7	64	2
特別損失	Extraordinary Loss	1,125	443	1,543	4,311	2,049
固定資産除却損	Loss on Disposal of Fixed Assets	316	184	73	57	193
投資有価証券評価損	Investment Securities Revaluation Loss	575	188	133	1,499	681
関係会社株式評価損	Loss on Revaluation of Investment in Subsidiaries	-	-	-	2,573	-
事業再編損	Loss on Business Restructuring	-	-	-	110	554
事務所移転費用	Office Relocation Expenses	-	-	-	-	310
減損損失	Impairment Loss	-	-	1,032	-	-
その他	Others	233	71	304	69	310
税金等調整前当期純利益または純損失(△)	Income Before Income Taxes (Loss)	1,948	1,773	1,749	△ 1,770	290
法人税、住民税及び事業税	Income Taxes	236	844	134	61	74
法人税等調整額	Income Tax Adjustment	△ 140	△ 115	△ 1,888	△ 63	345
少数株主利益または損失(△)	Minority Shareholder Profit (Loss)	90	24	52	△ 15	△ 223
当期純利益または純損失(△)	Net Income (Loss)	1,762	1,020	3,451	△ 1,753	93

## 連結キャッシュフロー計算書 Consolidated Cash Flow Statement

[百万円, Millions of Yen]		2005/3	2006/3	2007/3	2008/3	2009/3
<b>営業活動によるキャッシュ・フロー</b>	<b>Cash Flow from Operating Activities</b>					
税金等調整前当期純利益又は純損失(△)	Net Income before Income Taxes (Loss)	1,948	1,773	1,749	△ 1,770	290
減価償却費	Depreciation and Amortization	1,505	1,381	1,145	1,177	1,290
のれん償却費	Goodwill Amortization	-	-	136	47	70
連結調整勘定償却額	Amount of Amortization of Consolidated Adjustment Account	83	95	-	-	-
貸倒引当金の増減額	Increase or Decrease in Provision for Doubtful Receivables	△ 18	△ 15	0	△ 4	12
退職給付引当金の増減額	Increase or Decrease in Reserve for Retirement Benefits	24	30	△ 102	△ 119	△ 161
役員退職慰労引当金の増減額	Increase or Decrease in Reserve for Board Member Retirement Bonus	42	△ 35	60	51	△ 9
受取利息及び受取配当金	Interest and Dividend Income	△ 148	△ 73	△ 99	△ 105	△ 93
支払利息	Interest Expense	51	15	17	7	3
持分法による投資損益	Loss in Investment Caused by the Equity Method	734	△ 41	301	△ 35	△ 209
持分変動損益	Profit in Investment by Changing Equity Portion	△ 1,563	-	△ 131	21	-
固定資産除却損	Loss on Disposal of Tangible Fixed Assets	316	184	73	57	193
投資有価証券売却益	Income from Sale of Investment in Securities	△ 651	△ 704	△ 1,123	△ 7	△ 10
事業再編損失	Loss on Business Restructuring	-	-	-	110	554
売上債権の増減額	Increase or Decrease in Receivables	310	△ 3,924	2,955	2,282	5,529
たな卸資産の増減額	Increase or Decrease in Inventories	△ 60	△ 1,262	474	△ 20	1,814
仕入債務の増減額	Increase or Decrease in Purchase Liabilities	189	337	△ 1,088	△ 1,849	△ 1,762
未払金等の増減額	Increase or Decrease in Accounts Payable	△ 603	1,473	1,203	1,281	549
役員賞与の支払額	Amount Paid for Bonuses to Directors	△ 4	△ 3	△ 13	△ 10	-
その他の資産及び負債の増減額	Increase or Decrease in Other Assets and Liabilities	△ 380	269	951	5,060	381
小計	Subtotal	1,775	△ 500	6,509	6,174	8,443
受取利息及び配当金の受取額	Interest and Dividends Received	148	68	93	146	142
支払利息の支払額	Interest Paid	△ 51	△ 15	△ 17	△ 7	△ 4
法人税等の支払額	Income Taxes Paid	△ 870	△ 332	△ 1,171	△ 163	△ 12
<b>営業活動によるキャッシュ・フロー合計</b>	<b>Cash Flow from Operating Activities</b>	<b>1,001</b>	<b>△ 780</b>	<b>5,414</b>	<b>6,150</b>	<b>8,569</b>
<b>投資活動によるキャッシュ・フロー</b>	<b>Cash Flow from Investment Activities</b>					
有価証券の取得による支出	Payments for Purchase of Marketable Securities	-	△ 200	-	-	-
有価証券の売却及び償還による収入	Proceeds from Sale of Marketable Securities	-	205	-	-	-
有形固定資産の取得による支出	Payments for Purchase of Tangible Fixed Assets	△ 1,164	△ 740	△ 604	△ 897	△ 2,438
無形固定資産の取得による支出	Payments for Purchase of Intangible Fixed Assets	△ 491	△ 329	△ 397	△ 930	△ 895
投資有価証券の取得による支出	Payments for Purchase of Investments in Securities	△ 613	△ 231	△ 1,242	△ 805	△ 64
投資有価証券の売却による収入	Proceeds from Sales of Investments in Securities	1,204	2,221	3,264	12	75
関係会社株式の取得による支出	Payments for Purchase of Affiliated Company's Stock	△ 628	△ 8	△ 4,105	△ 1,988	△ 48
関係会社短期貸付金の回収による収入	Proceeds from Recovery of Short-term Loan to Subsidiaries	7,790	-	-	-	-
その他の投資の増減額	Others	△ 44	△ 30	△ 213	△ 757	△ 176
<b>投資活動によるキャッシュ・フロー合計</b>	<b>Cash Flow from Investments</b>	<b>6,051</b>	<b>884</b>	<b>△ 3,299</b>	<b>△ 3,852</b>	<b>△ 3,546</b>
<b>財務活動によるキャッシュ・フロー</b>	<b>Cash Flow from Financial Activities</b>					
短期借入金の純増減額	Net Amount of Increase or Decrease in Short-term Loans	△ 5,830	△ 422	△ 120	△ 1,030	100
長期借入金の返済による支出	Repayment of Long-term Loans	-	△ 81	△ 6	△ 10	-
自己株式の所得による支出	Payments for Purchase of Treasury Stock	-	-	△ 681	△ 466	△ 435
配当金の支払額	Cash Dividends	△ 428	△ 428	△ 422	△ 625	△ 541
その他の財務活動による支出	Others	37	55	469	28	△ 2
<b>財務活動によるキャッシュ・フロー合計</b>	<b>Cash Flow from financial Activities</b>	<b>△ 6,220</b>	<b>△ 875</b>	<b>△ 761</b>	<b>△ 2,103</b>	<b>△ 879</b>
現金及び現金同等物に係る換算差額	Translation Difference of Cash and Cash Equivalents	6	32	10	△ 104	△ 68
現金及び現金同等物の増減額	Increase or Decrease in Cash and Cash equivalent	838	△ 738	1,364	90	4,074
現金及び現金同等物の期首残高	Cash and Cash Equivalent at Beginning of Year	13,857	13,522	12,784	14,148	14,221
連結範囲の変更に伴う現金及び現金同等物の増減額	Increase or Decrease Due to Inclusion or Exclusion of Subsidiaries in Consolidation	△ 1,173	-	-	△ 17	-
現金及び現金同等物期末残高	Cash and Cash Equivalents at End of Year	13,522	12,784	14,148	14,221	18,295