

*Slightly Ahead!!
of the competition*

DATA BOOK

The Financial Results FY 2010
as of March 31, 2011

連結主要財務指標 Consolidated Financial Summary

[百万円, Millions of Yen]		2007/3	2008/3	2009/3	2010/3	2011/3
営業成績	Operating Results					
売上高	Sales	62,142	54,406	48,140	40,475	46,390
売上総利益	Gross Profit	12,803	12,947	12,316	11,632	12,089
営業利益	Operating Income	2,223	2,324	1,890	1,123	1,124
経常利益	Ordinary Income	2,030	2,468	2,335	1,380	1,447
税金等調整前当期純利益(△損失)	Income (Loss) Before Taxes	1,749	△ 1,770	290	1,251	1,119
当期純利益(△損失)	Net Income (Loss)	3,451	△ 1,753	93	1,117	368
資産状況	Balance Sheet					
総資産	Total Assets	57,078	52,473	49,482	51,394	50,390
流動資産	Current Assets	39,381	35,663	31,210	33,074	32,961
受取手形及び売掛金	Notes Receivable and Accounts Receivable-trade	16,789	14,295	8,692	9,642	11,293
たな卸資産	Inventories	3,419	3,408	-	-	-
商品及び製品	Merchandise and finished goods	-	-	1,117	417	1,005
仕掛品	Work in Process	-	-	121	273	170
有形固定資産	Tangible Fixed Assets	3,744	3,450	4,817	4,697	5,115
固定資産	Total Fixed Assets	17,697	16,809	18,272	18,319	17,429
流動負債	Current Liabilities	15,146	13,692	12,227	13,704	14,176
固定負債	Fixed Liabilities	3,109	3,202	2,918	3,097	3,047
少数株主持分	Minority Shareholder Equity	638	625	411	777	293
純資産	Net Assets	38,822	35,577	34,336	34,592	33,167
従業員数(人)	Number of Employees	938	1,008	1,082	1,293	1,191

事業区分別売上高 Sales by Business Segment [百万円, Millions of Yen]		2007/3	2008/3	2009/3	2010/3	2011/3
ソリューション/サービス関連部門	Solution and Service Sector	42,600	43,644	41,775	40,475	46,390
エンタープライズ・ソリューションビジネス	Enterprise Solution Business	28,466	28,034	24,110	26,928	29,291
通信キャリア・ソリューションビジネス	Telecommunications Carrier Solution Business	14,134	15,610	17,664	13,547	17,099
エレクトロニクス関連部門	Device Sector	19,542	10,761	6,365	-	-

*2009/4/1付にて、「エレクトロニクス関連部門」の事業組織再編を実施いたしました。

これにより、2010/3の「エレクトロニクス関連部門」は、エンタープライズ・ソリューションビジネス内に統合された為、組替えて表記しております。

連結貸借対照表 Consolidated Balance Sheet

資産の部	Assets	2007/3	2008/3	2009/3	2010/3	2011/3
流動資産	Current Assets					
現金及び預金	Cash and Cash equivalents	11,418	10,067	17,265	14,043	11,746
受取手形及び売掛金	Notes and Accounts Receivable-Trade	16,789	14,295	8,692	9,642	11,293
有価証券	Securities	3,030	4,154	1,030	5,126	4,627
たな卸資産	Inventories	3,419	3,408	-	-	-
商品及び製品	Merchandise and finished goods	-	-	1,117	417	1,005
仕掛品	Work in Process	-	-	121	273	170
その他の流動資産	Other Current Assets	4,726	3,738	2,988	3,578	4,135
貸倒引当金	Allowance for Doubtful Receivables	△ 1	△ 1	△ 4	△ 6	△ 17
流動資産合計	Total Current Assets	39,381	35,663	31,210	33,074	32,961
固定資産	Fixed Assets					
有形固定資産合計	Total Tangible Fixed Assets	3,744	3,450	4,817	4,697	5,115
無形固定資産合計	Total Intangible Assets	963	1,510	1,880	2,308	1,849
投資その他の資産	Investments and Other Assets					
投資有価証券	Investments in Securities	8,962	7,542	6,827	6,579	6,343
繰延税金資産	Defferd Tax	2,277	2,649	2,914	2,626	2,194
その他の資産	Others	1,760	1,664	1,850	2,133	1,948
貸倒引当金	Allowance for Doubtful Receivables	△ 11	△ 7	△ 17	△ 25	△ 22
投資その他の資産合計	Total Investments and Other Assets	12,988	11,847	11,574	11,314	10,464
固定資産合計	Total Fixed Assets	17,697	16,809	18,272	18,319	17,429
資産合計	Total Assets	57,078	52,473	49,482	51,394	50,390
負債の部	Liabilities					
流動負債	Current Liabilities					
支払手形及び買掛金	Notes and Accounts Payable-Trade	7,787	5,694	3,838	4,205	4,052
短期借入金	Short-term Debt	1,336	300	400	359	300
1年以内返済予定の長期借入金	Current Portion Of Long-term Debt	-	-	-	23	-
未払金	Accounts Payable-Others	3,229	4,517	5,069	5,833	5,841
未払法人税等	Income Tax Payable	102	101	127	122	95
その他の流動負債	Others	2,690	3,079	2,792	3,162	3,885
流動負債合計	Total Current Liabilities	15,146	13,692	12,227	13,704	14,176
固定負債	Fixed Liabilities					
長期借入金	Long-term Debt	3	-	-	46	-
退職給付引当金	Reserve for Employees' Retirement Benefits	2,893	2,774	2,612	2,591	2,514
役員退職慰労引当金	Reserve for Directors' Retirement Bonuses	211	262	253	259	151
その他の固定負債	Others	1	165	53	199	381
固定負債合計	Total Fixed Liabilities	3,109	3,202	2,918	3,097	3,047
負債合計	Total Liabilities	18,256	16,895	15,146	16,801	17,223
純資産の部	Net Asset					
株主資本	Shareholders' Equity					
資本金	Capital Stock	14,336	14,336	14,336	14,336	14,336
資本剰余金	Additional Paid-in Capital	16,936	16,936	15,790	15,332	15,332
利益剰余金	Retained Earnings	7,528	5,156	4,708	4,410	3,813
自己株式	Treasury stock	△ 700	△ 1,167	△ 456	-	-
株主資本合計	Total Shareholders' Equity	38,101	35,262	34,379	34,080	33,483
評価・換算差額等	Valuation and Translation Differences					
その他有価証券評価差額金	Net Unrealised Holding Gain(Loss) on Securities	△ 109	△ 103	△ 240	△ 93	△ 288
繰延ヘッジ損益	Deferred Hedge Profit (Loss)	267	△ 141	6	50	△ 42
為替換算調整勘定	Foreign Currency Translation Adjustments	△ 76	△ 65	△ 221	△ 221	△ 279
評価・換算差額等合計	Total Valuation and Translation Differences	82	△ 310	△ 454	△ 264	△ 609
少数株主持分(06より純資産に含む)	Minority Interest	638	625	411	777	293
純資産合計(06より少数株主持分を含む)	Net Asset	38,822	35,577	34,336	34,592	33,167
負債純資産合計	Total Liabilities, Total Assets	57,078	52,473	49,482	51,394	50,390

連結損益計算書 Consolidated Income Statement

[百万円, Millions of Yen]		2007/3	2008/3	2009/3	2010/3	2011/3
売上高	Sales	62,142	54,406	48,140	40,475	46,390
売上原価	Cost of Sales	49,339	41,458	35,824	28,843	34,300
売上総利益	Gross Profit	12,803	12,947	12,316	11,632	12,089
販売費及び一般管理費	Selling, General and Administrative Expenses	10,579	10,622	10,425	10,508	10,965
営業利益	Operating Income	2,223	2,324	1,890	1,123	1,124
営業外収益	Non-Operating Income	228	230	481	322	346
受取利息	Interest Income	43	91	84	48	43
受取配当金	Dividends Received	56	14	9	9	15
投資有価証券売却益	Gain on Sales of Investments in Securities	-	-	65	-	77
為替差益	Foreign Exchange Income	33	-	-	-	-
持分法による投資利益	Investment Return caused by the Equity Method	-	35	209	200	142
その他	Others	95	89	113	64	68
営業外費用	Non-Operating Expenses	420	87	36	66	23
支払利息	Interest Expenses	17	7	3	4	7
持分法による投資損失	Investment Loss caused by the Equity Method	301	-	-	-	-
その他	Others	101	79	32	61	16
経常利益	Ordinary Income	2,030	2,468	2,335	1,380	1,447
特別利益	Extraordinary Income	1,262	71	5	133	39
投資有価証券売却益	Gain on Sales of Investments in Securities	1,123	7	2	122	32
持分変動益	Gain on changes in equity	131	-	-	-	-
貸倒引当金戻入額	Reimbursement Profit for Allotment on Bad Debts	0	0	-	0	-
その他	Others	7	64	2	10	7
特別損失	Extraordinary Loss	1,543	4,311	2,049	263	367
固定資産除却損	Loss on Disposal of Fixed Assets	73	57	193	159	78
投資有価証券評価損	Investment Securities Revaluation Loss	133	1,499	681	77	38
関係会社株式評価損	Loss on Revaluation of Investment in Subsidiaries	-	2,573	-	-	-
事業再編損	Loss on Business Restructuring	-	110	554	-	-
持分変動損	Loss on changes in equity	-	-	-	-	106
特別退職金	Special retirement benefits	-	-	-	-	50
事務所移転費用	Office Relocation Expenses	-	-	310	-	41
減損損失	Impairment Loss	1,032	-	-	-	-
持分法による投資損失	Investment Loss caused by the Equity Method	-	-	-	26	-
その他	Others	304	69	310	0	52
税金等調整前当期純利益または純損失(△)	Income Before Income Taxes (Loss)	1,749	△ 1,770	290	1,251	1,119
法人税、住民税及び事業税	Income Taxes	134	61	74	70	53
法人税等調整額	Income Tax Adjustment	△ 1,888	△ 63	345	29	715
少数株主利益または損失(△)	Minority Shareholder Profit (Loss)	52	△ 15	△ 223	33	△ 16
当期純利益または純損失(△)	Net Income (Loss)	3,451	△ 1,753	93	1,117	368