

*Slightly Ahead!!
of the competition*

DATA BOOK

The Financial Results FY 2012
as of March 31, 2013

連結主要財務指標 Consolidated Financial Summary

[百万円(端数切捨)]

[Millions of Yen (rounding off fractions)]

		2009/3	2010/3	2011/3	2012/3	2013/3
営業成績	Operating Results					
売上高	Sales	48,140	40,475	46,390	39,817	36,336
売上総利益	Gross Profit	12,316	11,632	12,089	10,521	9,837
営業利益	Operating Income	1,890	1,123	1,124	325	108
経常利益	Ordinary Income	2,335	1,380	1,447	603	203
税金等調整前当期純利益(△損失)	Income(Loss) Before Taxes	290	1,251	1,119	△ 1,145	242
当期純利益(△損失)	Net Income (Loss)	93	1,117	368	△ 1,213	△ 704
資産状況	Balance Sheet					
総資産	Total Assets	49,482	51,394	50,390	42,713	37,736
流動資産	Current Assets	31,210	33,074	32,961	27,631	24,868
受取手形及び売掛金	Notes Receivable and Accounts Receivable-trade	8,692	9,642	11,293	9,184	8,783
たな卸資産	Inventories	-	-	-	-	-
商品及び製品	Merchandise and finished goods	1,117	417	1,005	820	702
仕掛品	Work in Process	121	273	170	99	115
有形固定資産	Tangible Fixed Assets	4,817	4,697	5,115	4,695	5,145
固定資産	Total Fixed Assets	18,272	18,319	17,429	15,081	12,868
流動負債	Current Liabilities	12,227	13,704	14,176	13,854	8,982
固定負債	Fixed Liabilities	2,918	3,097	3,047	3,024	2,862
少数株主持分	Minority Shareholder Equity	411	777	293	28	47
純資産	Net Assets	34,336	34,592	33,167	25,833	25,891
従業員数(人)	Number of Employees	1,082	1,293	1,191	1,123	1,045

事業区分別売上高 Sales by Business Segment		2009/3	2010/3	2011/3	2012/3	2013/3
ソリューション／サービス関連部門	Solution and Service Sector	41,775	40,475	46,390	39,817	36,336
商品売上	Sales of Products	23,999	23,478	25,734	20,652	20,158
保守・サービス	Sales of Maintenance and Services	17,776	16,997	20,656	19,165	16,178
エレクトロニクス関連部門	Device Sector	6,365	-	-	-	-

*2009/4/1付にて、「エレクトロニクス関連部門」の事業組織再編を実施いたしました。

これにより、2010/3の「エレクトロニクス関連部門」は、「ソリューション／サービス関連部門」の商品売上に算入し表記しております。

連結貸借対照表 Consolidated Balance Sheet

[百万円(端数切捨)]

[Millions of Yen (rounding off fractions)]

資産の部	Assets	2009/3	2010/3	2011/3	2012/3	2013/3
流動資産	Current Assets					
現金及び預金	Cash and Cash equivalents	17,265	14,043	11,746	13,392	11,012
受取手形及び売掛金	Notes and Accounts Receivable-Trade	8,692	9,642	11,293	9,184	8,783
有価証券	Securities	1,030	5,126	4,627	599	100
たな卸資産	Inventories	-	-	-	-	-
商品及び製品	Merchandise and finished goods	1,117	417	1,005	820	702
仕掛品	Work in Process	121	273	170	99	115
その他の流動資産	Other Current Assets	2,988	3,578	4,135	3,537	4,157
貸倒引当金	Allowance for Doubtful Receivables	△ 4	△ 6	△ 17	△ 2	△ 3
流動資産合計	Total Current Assets	31,210	33,074	32,961	27,631	24,868
固定資産	Fixed Assets					
有形固定資産合計	Total Tangible Fixed Assets	4,817	4,697	5,115	4,695	5,145
無形固定資産合計	Total Intangible Assets	1,880	2,308	1,849	1,446	953
投資その他の資産	Investments and Other Assets					
投資有価証券	Investments in Securities	6,827	6,579	6,343	4,461	4,529
繰延税金資産	Defferd Tax	2,914	2,626	2,194	2,472	1,364
その他の資産	Others	1,850	2,133	1,948	2,041	916
貸倒引当金	Allowance for Doubtful Receivables	△ 17	△ 25	△ 22	△ 36	△ 40
投資その他の資産合計	Total Investments and Other Assets	11,574	11,314	10,464	8,939	6,768
固定資産合計	Total Fixed Assets	18,272	18,319	17,429	15,081	12,868
資産合計	Total Assets	49,482	51,394	50,390	42,713	37,736
負債の部	Liabilities					
流動負債	Current Liabilities					
支払手形及び買掛金	Notes and Accounts Payable-Trade	3,838	4,205	4,052	3,705	3,680
短期借入金	Short-term Debt	400	359	300	300	300
1年以内返済予定の長期借入金	Current Portion Of Long-term Debt	-	23	-	-	-
未払金	Accounts Payable-Others	5,069	5,833	5,841	5,950	1,093
未払法人税等	Income Tax Payable	127	122	95	48	88
その他の流動負債	Others	2,792	3,162	3,885	3,848	3,820
流動負債合計	Total Current Liabilities	12,227	13,704	14,176	13,854	8,982
固定負債	Fixed Liabilities					
長期借入金	Long-term Debt	-	46	-	-	-
退職給付引当金	Reserve for Employees' Retirement Benefits	2,612	2,591	2,514	2,395	2,438
役員退職慰労引当金	Reserve for Directors' Retirement Bonuses	253	259	151	145	115
その他の固定負債	Others	53	199	381	483	308
固定負債合計	Total Fixed Liabilities	2,918	3,097	3,047	3,024	2,862
負債合計	Total Liabilities	15,146	16,801	17,223	16,879	11,845
純資産の部	Net Asset					
株主資本	Shareholders' Equity					
資本金	Capital Stock	14,336	14,336	14,336	14,336	14,336
資本剰余金	Additional Paid-in Capital	15,790	15,332	15,332	15,332	15,332
利益剰余金	Retained Earnings	4,708	4,410	3,813	1,575	870
自己株式	Treasury stock	△ 456	-	-	△ 4,916	△ 4,916
株主資本合計	Total Shareholders' Equity	34,379	34,080	33,483	26,328	25,624
評価・換算差額等	Valuation and Translation Differences					
その他の有価証券評価差額金	Net Unrealised Holding Gain(Loss) on Securities	△ 240	△ 93	△ 288	△ 206	397
繰延ヘッジ損益	Deferred Hedge Profit (Loss)	6	50	△ 42	△ 34	20
為替換算調整勘定	Foreign Currency Translation Adjustments	△ 221	△ 221	△ 279	△ 282	△ 197
評価・換算差額等合計	Total Valuation and Translation Differences	△ 455	△ 264	△ 609	△ 523	220
少数株主持分	Minority Interest	411	777	293	28	47
純資産合計	Net Asset	34,336	34,592	33,167	25,833	25,891
負債純資産合計	Total Liabilities, Total Assets	49,482	51,394	50,390	42,713	37,736

連結損益計算書 Consolidated Income Statement

[百万円(端数切捨)]
[Millions of Yen (rounding off fractions)]

		2009/3	2010/3	2011/3	2012/3	2013/3
売上高	Sales	48,140	40,475	46,390	39,817	36,336
売上原価	Cost of Sales	35,824	28,843	34,300	29,296	26,499
売上総利益	Gross Profit	12,316	11,632	12,089	10,521	9,837
販売費及び一般管理費	Selling, General and Administrative Expenses	10,425	10,508	10,965	10,195	9,728
営業利益	Operating Income	1,890	1,123	1,124	325	108
営業外収益	Non-Operating Income	481	322	346	322	159
受取利息	Interest Income	84	48	43	44	11
受取配当金	Dividends Received	9	9	15	8	12
投資有価証券売却益	Gain on Sales of Investments in Securities	65	-	77	-	4
為替差益	Foreign Exchange Income	-	-	-	-	-
持分法による投資利益	Investment Return caused by the Equity Method	209	200	142	207	75
その他	Others	113	64	68	62	55
営業外費用	Non-Operating Expenses	36	66	23	45	65
支払利息	Interest Expenses	3	4	7	6	8
持分法による投資損失	Investment Loss caused by the Equity Method	-	-	-	-	-
その他	Others	32	61	16	39	56
経常利益	Ordinary Income	2,335	1,380	1,447	603	203
特別利益	Extraordinary Income	5	133	39	52	536
投資有価証券売却益	Gain on Sales of Investments in Securities	2	122	32	10	371
持分変動益	Gain on changes in equity	-	-	-	-	-
貸倒引当金戻入額	Reimbursement Profit for Allotment on Bad Debts	-	0	-	-	-
その他	Others	2	10	7	41	165
特別損失	Extraordinary Loss	2,049	263	367	1,801	497
固定資産除却損	Loss on Disposal of Fixed Assets	193	159	78	214	56
投資有価証券評価損	Investment Securities Revaluation Loss	681	77	38	196	136
関係会社株式評価損	Loss on Revaluation of Investment in Subsidiaries	-	-	-	-	-
関係会社株式売却損	Loss on Sales of Investment in Subsidiaries	-	-	-	699	11
事業再編損	Loss on Business Restructuring	554	-	-	-	-
持分変動損	Loss on changes in equity	-	-	106	-	7
特別退職金	Special retirement benefits	-	-	50	502	-
事務所移転費用	Office Relocation Expenses	310	-	41	17	241
減損損失	Impairment Loss	-	-	-	147	-
持分法による投資損失	Investment Loss caused by the Equity Method	-	26	-	-	-
その他	Others	310	0	52	24	45
税金等調整前当期純利益または純損失(△)	Income Before Income Taxes (Loss)	290	1,251	1,119	△ 1,145	242
法人税、住民税及び事業税	Income Taxes	74	70	53	28	59
法人税等調整額	Income Tax Adjustment	345	29	715	59	888
少数株主利益または損失(△)	Minority Shareholder Profit (Loss)	△ 223	33	△ 16	△ 20	0
当期純利益または純損失(△)	Net Income (Loss)	93	1,117	368	△ 1,213	△ 704