

DATA BOOK

The Financial Results FY 2013 as of March 31, 2014

連結主要財務指標 Consolidated Financial Summary

[百万円(端数切捨)]
[Millions of Yen (rounding off fractions)]

| | | 2010/3 | 2011/3 | 2012/3 | 2013/3 | 2014/3 |
|------------------|--|--------|--------|---------|--------|---------------|
| 営業成績 | Operating Results | | | | | |
| 売上高 | Sales | 40,475 | 46,390 | 39,817 | 36,336 | 38,592 |
| 売上総利益 | Gross Profit | 11,632 | 12,089 | 10,521 | 9,837 | 9,351 |
| 営業利益 | Operating Income | 1,123 | 1,124 | 325 | 108 | 252 |
| 経常利益 | Ordinary Income | 1,380 | 1,447 | 603 | 203 | 284 |
| 税金等調整前当期純利益(△損失) | Income(Loss) Before Taxes | 1,251 | 1,119 | △ 1,145 | 242 | 75 |
| 当期純利益(△損失) | Net Income (Loss) | 1,117 | 368 | △ 1,213 | △ 704 | 17 |
| 資産状況 | Balance Sheet | | | | | |
| 総資産 | Total Assets | 51,394 | 50,390 | 42,713 | 37,736 | 39,167 |
| 流動資産 | Current Assets | 33,074 | 32,961 | 27,631 | 24,868 | 27,878 |
| 受取手形及び売掛金 | Notes Receivable and Accounts Receivable-trade | 9,642 | 11,293 | 9,184 | 8,783 | 8,999 |
| たな卸資産 | Inventories | - | - | - | - | - |
| 商品及び製品 | Merchandise and finished goods | 417 | 1,005 | 820 | 702 | 1,574 |
| 仕掛品 | Work in Process | 273 | 170 | 99 | 115 | 101 |
| 有形固定資産 | Tangible Fixed Assets | 4,697 | 5,115 | 4,695 | 5,145 | 3,940 |
| 固定資産 | Total Fixed Assets | 18,319 | 17,429 | 15,081 | 12,868 | 11,288 |
| 流動負債 | Current Liabilities | 13,704 | 14,176 | 13,854 | 8,982 | 10,325 |
| 固定負債 | Fixed Liabilities | 3,097 | 3,047 | 3,024 | 2,862 | 3,591 |
| 少数株主持分 | Minority Shareholder Equity | 777 | 293 | 28 | 47 | 50 |
| 純資産 | Net Assets | 34,592 | 33,167 | 25,833 | 25,891 | 25,250 |
| 従業員数(人) | Number of Employees | 1,293 | 1,191 | 1,123 | 1,045 | 862 |

| 事業区分別売上高 Sales by Business Segment | | 2010/3 | 2011/3 | 2012/3 | 2013/3 | 2014/3 |
|------------------------------------|-----------------------------------|--------|--------|--------|--------|---------------|
| ソリューション/サービス関連部門 | Solution and Service Sector | 40,475 | 46,390 | 39,817 | 36,336 | 38,592 |
| 商品売上 | Sales of Products | 23,478 | 25,734 | 20,652 | 20,158 | 22,679 |
| 保守・サービス | Sales of Maintenance and Services | 16,997 | 20,656 | 19,165 | 16,178 | 15,913 |

連結貸借対照表 Consolidated Balance Sheet

[百万円(端数切捨)]
[Millions of Yen (rounding off fractions)]

| 資産の部 | Assets | 2010/3 | 2011/3 | 2012/3 | 2013/3 | 2014/3 |
|-------------------|--|---------------|---------------|---------------|---------------|---------------|
| 流動資産 | Current Assets | | | | | |
| 現金及び預金 | Cash and Cash equivalents | 14,043 | 11,746 | 13,392 | 11,012 | 13,175 |
| 受取手形及び売掛金 | Notes and Accounts Receivable-Trade | 9,642 | 11,293 | 9,184 | 8,783 | 8,999 |
| 有価証券 | Securities | 5,126 | 4,627 | 599 | 100 | - |
| たな卸資産 | Inventories | - | - | - | - | - |
| 商品及び製品 | Merchandise and finished goods | 417 | 1,005 | 820 | 702 | 1,574 |
| 仕掛品 | Work in Process | 273 | 170 | 99 | 115 | 101 |
| その他の流動資産 | Other Current Assets | 3,578 | 4,135 | 3,537 | 4,157 | 4,034 |
| 貸倒引当金 | Allowance for Doubtful Receivables | △ 6 | △ 17 | △ 2 | △ 3 | △ 5 |
| 流動資産合計 | Total Current Assets | 33,074 | 32,961 | 27,631 | 24,868 | 27,878 |
| 固定資産 | Fixed Assets | | | | | |
| 有形固定資産合計 | Total Tangible Fixed Assets | 4,697 | 5,115 | 4,695 | 5,145 | 3,940 |
| 無形固定資産合計 | Total Intangible Assets | 2,308 | 1,849 | 1,446 | 953 | 618 |
| 投資その他の資産 | Investments and Other Assets | | | | | |
| 投資有価証券 | Investments in Securities | 6,579 | 6,343 | 4,461 | 4,529 | 3,103 |
| 繰延税金資産 | Defferd Tax | 2,626 | 2,194 | 2,472 | 1,364 | 1,654 |
| 投資不動産 | Investment in Real Estate | - | - | - | - | 1,123 |
| その他の資産 | Others | 2,133 | 1,948 | 2,041 | 916 | 883 |
| 貸倒引当金 | Allowance for Doubtful Receivables | △ 25 | △ 22 | △ 36 | △ 40 | △ 35 |
| 投資その他の資産合計 | Total Investments and Other Assets | 11,314 | 10,464 | 8,939 | 6,768 | 6,730 |
| 固定資産合計 | Total Fixed Assets | 18,319 | 17,429 | 15,081 | 12,868 | 11,288 |
| 資産合計 | Total Assets | 51,394 | 50,390 | 42,713 | 37,736 | 39,167 |
| 負債の部 | Liabilities | | | | | |
| 流動負債 | Current Liabilities | | | | | |
| 支払手形及び買掛金 | Notes and Accounts Payable-Trade | 4,205 | 4,052 | 3,705 | 3,680 | 4,796 |
| 短期借入金 | Short-term Debt | 359 | 300 | 300 | 300 | 416 |
| 1年以内返済予定の長期借入金 | Current Portion Of Long-term Debt | 23 | - | - | - | - |
| 未払金 | Accounts Payable-Others | 5,833 | 5,841 | 5,950 | 1,093 | 995 |
| 未払法人税等 | Income Tax Payable | 122 | 95 | 48 | 88 | 74 |
| その他の流動負債 | Others | 3,162 | 3,885 | 3,848 | 3,820 | 4,041 |
| 流動負債合計 | Total Current Liabilities | 13,704 | 14,176 | 13,854 | 8,982 | 10,325 |
| 固定負債 | Fixed Liabilities | | | | | |
| 長期借入金 | Long-term Debt | 46 | - | - | - | - |
| 退職給付引当金／退職給付に係る負債 | Reserve for Employees' Retirement Benefits／Net Defined Benefit Liability | 2,591 | 2,514 | 2,395 | 2,438 | 3,268 |
| 役員退職慰労引当金 | Reserve for Directors' Retirement Bonuses | 259 | 151 | 145 | 115 | 68 |
| その他の固定負債 | Others | 199 | 381 | 483 | 308 | 255 |
| 固定負債合計 | Total Fixed Liabilities | 3,097 | 3,047 | 3,024 | 2,862 | 3,591 |
| 負債合計 | Total Liabilities | 16,801 | 17,223 | 16,879 | 11,845 | 13,916 |
| 純資産の部 | Net Asset | | | | | |
| 株主資本 | Shareholders' Equity | | | | | |
| 資本金 | Capital Stock | 14,336 | 14,336 | 14,336 | 14,336 | 14,336 |
| 資本剰余金 | Additional Paid-in Capital | 15,332 | 15,332 | 15,332 | 15,332 | 15,332 |
| 利益剰余金 | Retained Earnings | 4,410 | 3,813 | 1,575 | 870 | 740 |
| 自己株式 | Treasury stock | - | - | △ 4,916 | △ 4,916 | △ 4,916 |
| 株主資本合計 | Total Shareholders' Equity | 34,080 | 33,483 | 26,328 | 25,624 | 25,493 |
| 評価・換算差額等 | Valuation and Translation Differences | | | | | |
| その他有価証券評価差額金 | Net Unrealised Holding Gain(Loss) on Securities | △ 93 | △ 288 | △ 206 | 397 | 424 |
| 繰延ヘッジ損益 | Deferred Hedge Profit (Loss) | 50 | △ 42 | △ 34 | 20 | 66 |
| 退職給付に係る調整累計額 | Remeasurements of Defined Benefit Plans | - | - | - | - | △ 661 |
| 為替換算調整勘定 | Foreign Currency Translation Adjustments | △ 221 | △ 279 | △ 282 | △ 197 | △ 123 |
| 評価・換算差額等合計 | Total Valuation and Translation Differences | △ 264 | △ 609 | △ 523 | 220 | △ 293 |
| 少数株主持分 | Minority Interest | 777 | 293 | 28 | 47 | 50 |
| 純資産合計 | Net Asset | 34,592 | 33,167 | 25,833 | 25,891 | 25,250 |
| 負債純資産合計 | Total Liabilities, Total Assets | 51,394 | 50,390 | 42,713 | 37,736 | 39,167 |

連結損益計算書 Consolidated Income Statement

[百万円(端数切捨)]
[Millions of Yen (rounding off fractions)]

| | | 2010/3 | 2011/3 | 2012/3 | 2013/3 | 2014/3 |
|----------------------|---|--------|--------|---------|--------|--------|
| 売上高 | Sales | 40,475 | 46,390 | 39,817 | 36,336 | 38,592 |
| 売上原価 | Cost of Sales | 28,843 | 34,300 | 29,296 | 26,499 | 29,241 |
| 売上総利益 | Gross Profit | 11,632 | 12,089 | 10,521 | 9,837 | 9,351 |
| 販売費及び一般管理費 | Selling, General and Administrative Expenses | 10,508 | 10,965 | 10,195 | 9,728 | 9,098 |
| 営業利益 | Operating Income | 1,123 | 1,124 | 325 | 108 | 252 |
| 営業外収益 | Non-Operating Income | 322 | 346 | 322 | 159 | 130 |
| 受取利息 | Interest Income | 48 | 43 | 44 | 11 | 7 |
| 受取配当金 | Dividends Received | 9 | 15 | 8 | 12 | 52 |
| 投資有価証券売却益 | Gain on Sales of Investments in Securities | - | 77 | - | 4 | - |
| 為替差益 | Foreign Exchange Income | - | - | - | - | - |
| 持分法による投資利益 | Investment Return caused by the Equity Method | 200 | 142 | 207 | 75 | - |
| その他 | Others | 64 | 68 | 62 | 55 | 70 |
| 営業外費用 | Non-Operating Expenses | 66 | 23 | 45 | 65 | 99 |
| 支払利息 | Interest Expenses | 4 | 7 | 6 | 8 | 8 |
| 持分法による投資損失 | Investment Loss caused by the Equity Method | - | - | - | - | 38 |
| その他 | Others | 61 | 16 | 39 | 56 | 52 |
| 経常利益 | Ordinary Income | 1,380 | 1,447 | 603 | 203 | 284 |
| 特別利益 | Extraordinary Income | 133 | 39 | 52 | 536 | 597 |
| 投資有価証券売却益 | Gain on Sales of Investments in Securities | 122 | 32 | 10 | 371 | 565 |
| 持分変動益 | Gain on changes in equity | - | - | - | - | - |
| 貸倒引当金戻入額 | Reimbursement Profit for Allotment on Bad Debts | 0 | - | - | - | - |
| その他 | Others | 10 | 7 | 41 | 165 | 31 |
| 特別損失 | Extraordinary Loss | 263 | 367 | 1,801 | 497 | 806 |
| 固定資産除却損 | Loss on Disposal of Fixed Assets | 159 | 78 | 214 | 56 | 135 |
| 投資有価証券評価損 | Investment Securities Revaluation Loss | 77 | 38 | 196 | 136 | - |
| 関係会社株式評価損 | Loss on Revaluation of Investment in Subsidiaries | - | - | - | - | - |
| 関係会社株式売却損 | Loss on Sales of Investment in Subsidiaries | - | - | 699 | 11 | - |
| 事業再編損 | Loss on Business Restructuring | - | - | - | - | - |
| 持分変動損 | Loss on changes in equity | - | 106 | - | 7 | - |
| 特別退職金 | Special retirement benefits | - | 50 | 502 | - | 601 |
| 事務所移転費用 | Office Relocation Expenses | - | 41 | 17 | 241 | 27 |
| 減損損失 | Impairment Loss | - | - | 147 | - | 5 |
| 持分法による投資損失 | Investment Loss caused by the Equity Method | 26 | - | - | - | - |
| その他 | Others | 0 | 52 | 24 | 45 | 36 |
| 税金等調整前当期純利益または純損失(△) | Income Before Income Taxes (Loss) | 1,251 | 1,119 | △ 1,145 | 242 | 75 |
| 法人税、住民税及び事業税 | Income Taxes | 70 | 53 | 28 | 59 | 40 |
| 法人税等調整額 | Income Tax Adjustment | 29 | 715 | 59 | 888 | 11 |
| 少数株主利益または損失(△) | Minority Shareholder Profit (Loss) | 33 | △ 16 | △ 20 | 0 | 5 |
| 当期純利益または純損失(△) | Net Income (Loss) | 1,117 | 368 | △ 1,213 | △ 704 | 17 |